# **Outline of Consolidated Financial Statements**

## For the Six Months from April 1 to September 30, 2013

| Name of company listed :                                     | Nomura Real Estate Holdings, Inc.                            |
|--|--|
| Code number :  | 3231   |
| Shares traded :  | TSE (First section)  |
| URL:   | http://www.nomura-re-hd.co.jp/english/index.html             |
| Representative :   | Kamezo Nakai, President                                      |
| IR contact :   | Daisuke Kitai, General Manager of Corporate Communications & |
|  | Investor Relations Dept.                                     |
|  | info@nomura-re-hd.com  |
| Scheduled submitting date of quarterly securities report:    | November 14, 2013  |
| Scheduled starting date for dividend payments :              | December 2, 2013   |
| Preparation of explanatory materials for financial results : | Yes  |
| Information Meetings Arranged Related to Financial Results : | Yes (for institutional investors and analysts, in Japanese)  |

Note: The accompanying consolidated financial statements were not audited since they have been prepared only for reference purpose. All statements were based on Tanshin report prepared in accordance with the provisions set forth in accounting regulations and principals generally accepted in Japan.

(Values of less than one million yen rounded off.)

# 1. Consolidated operating results for the six months from April 1 to September 30, 2013

(1) Consolidated business results

(% indicates the rate of changes from previous fiscal year)

|                  | Operating revenue |      | Operating       | g income | Ordinary        | income | Net in          | come  |
|------------------|-------------------|------|-----------------|----------|-----------------|--------|-----------------|-------|
| First six months | Millions of yen   | %    | Millions of yen | %        | Millions of yen | %      | Millions of yen | %     |
| FY 2013          | 251,944           | 13.2 | 36,457          | 17.9     | 31,121          | 23.2   | 17,553          | 32.2  |
| FY 2012          | 222,597           | 46.9 | 30,928          | 69.9     | 25,256          | 130.8  | 13,281          | 163.8 |

(Reference) Comprehensive Income: From April 1 to September 30, 2013 ¥ 16,772 million (10.9%),

From April 1 to September 30, 2012 ¥ 15,122 million (229.5%)

|                  | Net income per<br>share | Net income per share after<br>adjusting for dilution |
|------------------|-------------------------|--|
| First six months | yen                     | yen  |
| FY 2013          | 92.05                   | 91.74  |
| FY 2012          | 69.73                   | 69.63  |

(2) Consolidated financial status

|               | Total assets    | Net assets      | Total shareholders'<br>equity ratio |
|---------------|-----------------|-----------------|-------------------------------------|
|               | Millions of yen | Millions of yen | %                                   |
| Sep. 30, 2013 | 1,323,730       | 412,910         | 26.4                                |
| Mar. 31, 2013 | 1,369,949       | 398,276         | 24.5                                |

(Reference) Shareholders' Equity: At September 30, 2013 ¥ 348,854 million At March 31, 2013 ¥ 336,218 million

## 2. Cash dividends per share

|  | Cash dividends per share |                 |                 |                 |        |  |  |  |
|--|--------------------------|-----------------|-----------------|-----------------|--------|--|--|--|
|  | 1st quarter end          | 2nd quarter end | 3rd quarter end | Fiscal year end | Annual |  |  |  |
|  |                          | yen             |                 | yen             | yen    |  |  |  |
| FY ended<br>Mar. 31, 2013                | —                        | 15.00           | —               | 15.00           | 30.00  |  |  |  |
| FY ending<br>Mar. 31, 2014               | _                        | 15.00           | ***             | ***             | ***    |  |  |  |
| FY ending<br>Mar. 31, 2014<br>(Forecast) | ***                      | ***             | _               | 15.00           | 30.00  |  |  |  |

(Note) Revision of cash dividends forecast during this quarter: None

## 3. Forecasts of consolidated operating results for the fiscal year from April 1, 2013 to March 31, 2014

(% indicates the rate of changes from previous fiscal year or term)

|                            | Operating revenue |     | Operating i     | ncome | Ordinary in     | ncome | Net inco        | me   | Net income per share |
|----------------------------|-------------------|-----|-----------------|-------|-----------------|-------|-----------------|------|----------------------|
|                            | Millions of yen   | %   | Millions of yen | %     | Millions of yen | %     | Millions of yen | %    | yen                  |
| FY ending<br>Mar. 31, 2014 | 520,000           | 0.4 | 65,000          | 11.5  | 54,000          | 17.9  | 22,000          | 13.7 | 115.33               |

(Note) Revision of operating results forecasts during this quarter: Yes

## Other important indices / information

 Significant changes to consolidated subsidiaries during the period: None Number of consolidations: None (Company name: -) Elimination : None (Company name: -)

- (2) Simplified accounting and particular accounting in the elaboration of quarterly consolidated financial statement: None
- (3) Changes in accounting basis, procedure and presentation for the consolidated financial statements
  - ① Changes in accounting principles: None
  - ② Other changes: None
  - ③ Changes in accounting estimates: None
  - ④ Restatements: None
- (4) Number of shares issued (common stock)

|   | At September 30              | At March 31                  |
|---|------------------------------|------------------------------|
|   | 2013                         | 2013                         |
| Number of shares outstanding (including treasury stock) | 190,813,000                  | 190,595,500                  |
| Treasury stock  | 1,206                        | 1,125                        |
|   |                              |                              |
|   | From April 1 to September 30 | From April 1 to September 30 |
|   | 2013                         | 2012                         |
| Average number of shares during the term                | 190,708,657                  | 190,469,939                  |

### Implementation status of auditing procedure

The financial summary and the accompanying materials including the quarterly consolidated financial statements are not subject to the quarterly review procedure by external auditors that are based on Financial Instruments and Exchange Act. The quarterly review procedure has not yet finished at the point of releasing this financial summary.

#### Forward-Looking Statements

Certain statements other than historical facts in this document are forward-looking statements that reflect the company's plans and estimates based on currently available information. Therefore, the Company has no intention to promise the accomplishment of the forecasts. These statements include known and unknown risks, uncertainties, and other factors that may cause the company's actual future performance to differ from the forward-looking statements contained herewith.

#### How to obtain Fact Sheets

The Fact Sheets will be disclosed on TDnet on October 29, 2013 and will be uploaded on the Company's website.

# **Consolidated Balance Sheets**

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| Assets                                | <u>資産</u>   | March 31, 2013 | September 30, 2013 |
|---------------------------------------|-------------|----------------|--------------------|
| Current Assets:                       | 流動資産合計      | 535,103        | 491,330            |
| 1 Cash and Deposits                   | 現金及び預金      | 42,498         | 51,922             |
| 2 Notes and Accounts Receivable-trade | 受取手形及び売掛金   | 13,259         | 11,312             |
| 3 Short-term Investment Securities    | 有価証券        | 20,000         | 6,000              |
| 4 Real Estate for Sale                | 販売用不動産      | 61,290         | 51,272             |
| 5 Real Estate for Sale in Process     | 仕掛販売用不動産    | 224,409        | 226,283            |
| 6 Land Held for Development           | 開発用不動産      | 83,603         | 74,482             |
| 7 Equity Investments                  | 営業エクイティ投資   | 29,578         | 9,362              |
| 8 Deferred Tax Assets                 | 繰延税金資産      | 16,292         | 11,657             |
| 9 Other                               | その他         | 44,373         | 49,213             |
| Allowance for Doubtful Accounts       | 貸倒引当金       | (202)          | (177)              |
| Noncurrent Assets:                    | 固定資産合計      | 834,845        | 832,399            |
| 1 Property, Plant and Equipment       | 有形固定資産合計    | 737,399        | 729,203            |
| (1) Buildings and Structures, Net     | 建物及び構築物(純額) | 247,524        | 243,438            |
| (2) Land                              | 土地          | 483,759        | 479,826            |
| (3) Other, Net                        | その他(純額)     | 6,115          | 5,938              |
| 2 Intangible Assets                   | 無形固定資產合計    | 9,406          | 9,341              |
| 3 Investments and Other Assets        | 投資その他の資産合計  | 88,039         | 93,854             |
| (1) Investment Securities             | 投資有価証券      | 46,184         | 50,839             |
| (2) Lease and Guarantee Deposits      | 敷金及び保証金     | 17,709         | 18,793             |
| (3) Deferred Tax Assets               | 繰延税金資産      | 21,030         | 21,149             |
| (4) Other                             | その他         | 3,116          | 3,073              |
| Allowance for Doubtful Accounts       | 貸倒引当金       | (1)            | (1)                |
| Total Assets                          | 資産合計        | 1,369,949      | 1,323,730          |

| Liabilities   | <u>負債</u>     | March 31, 2013 | September 30, 2013 |
|---|---------------|----------------|--------------------|
| Current Liabilities :                                   | 流動負債合計        | 314,855        | 269,473            |
| 1 Notes and Accounts Payable-trade                      | 支払手形及び買掛金     | 49,347         | 33,469             |
| 2 Short-term Loans Payable                              | 短期借入金         | 167,585        | 139,007            |
| 4 Income Taxes Payable                                  | 未払法人税等        | 6,448          | 6,715              |
| 5 Deposits Received                                     | 預り金           | 21,251         | 25,471             |
| 6 Provision for Bonuses                                 | 賞与引当金         | 4,951          | 5,351              |
| 7 Provision for Directors' Bonuses                      | 役員賞与引当金       | 434            | 228                |
| 8 Provision for Loss on Business Liquidation            | 事業整理損失引当金     | 149            | 131                |
| 9 Provision for Loss on Disaster                        | 災害損失引当金       | 303            | 303                |
| 10 Other  | その他           | 64,383         | 58,794             |
| Noncurrent Liabilities :                                | 固定負債合計        | 656,817        | 641,345            |
| 1 Bonds Pay able  | 社債            | 33,000         | 33,000             |
| 2 Long-term Loans Payable                               | 長期借入金         | 468,683        | 452,920            |
| 3 Lease and Guarantee Deposits Received                 | 受入敷金保証金       | 55,189         | 55,458             |
| 4 Deferred Tax Liabilities                              | 繰延税金負債        | 70,617         | 70,170             |
| 5 Deferred Tax Liabilities for Land Revaluation         | 再評価に係る繰延税金負債  | 4,537          | 4,537              |
| 6 Provision for Retirement Benefits                     | 退職給付引当金       | 15,291         | 15,742             |
| 7 Provision for Loss on Subleasing Business             | 転貸事業損失引当金     | 1,114          | 894                |
| 8 Other   | その他           | 8,384          | 8,623              |
| Total Liabilities                                       | 負債合計          | 971,673        | 910,819            |
| Net Assets  | <u>純資産</u>    |                |                    |
| Shareholders' Equity:                                   | 株主資本合計        | 326,632        | 341,747            |
| 1 Capital Stock   | 資本金           | 115,728        | 115,938            |
| 2 Capital Surplus                                       | 資本剰余金         | 93,057         | 93,267             |
| 3 Retained Earnings                                     | 利益剰余金         | 117,848        | 132,543            |
| 4 Treasury Stock  | 自己株式          | (2)            | (2)                |
| Other Comprehensive Income:                             | その他の包括利益累計額合計 | 9,586          | 7,107              |
| 1 Valuation Difference on Available-for-sale Securities | その他有価証券評価差額金  | 2,115          | (269)              |
| 2 Deferred Gains or Losses on Hedges                    | 繰延ヘッジ損益       | 237            | 144                |
| 3 Revaluation Reserve for Land                          | 土地再評価差額金      | 7,224          | 7,224              |
| 4 Foreign Currency Translation Adjustment               | 為替換算調整勘定      | 8              | 8                  |
| Subscription Rights to Shares:                          | 新株予約権         | 951            | 1,252              |
| Minority Interests:                                     | 少数株主持分        | 61,106         | 62,803             |
| Total Net Assets  | 純資産合計         | 398,276        | 412,910            |
| Total Liabilities and Net Assets                        | 負債·純資産合計      | 1,369,949      | 1,323,730          |

|     |   |                 | From April 1 to | September 30 |
|-----|---|-----------------|-----------------|--------------|
|     |   |                 | 2012            | 2013         |
|     |   |                 | Amount          | Amount       |
| I   | Operating Revenue                                 | 営業収益            | 222,597         | 251,944      |
| п   | Operating Cost                                    | 営業原価            | 156,457         | 175,182      |
|     | Operating Gross Profit                            | 営業総利益           | 66,139          | 76,762       |
| П   | Selling, General and Administrative Expenses      | 販売費及び一般管理費      | 35,211          | 40,305       |
|     | Operating Income                                  | 営業利益            | 30,928          | 36,457       |
| īv  | Non-operating Income                              | 営業外収益合計         | 2,006           | 747          |
|     | 1 Interest Income                                 | 受取利息            | 47              | 40           |
|     | 2 Dividends Income                                | 受取配当金           | 1,704           | 430          |
|     | 3 Equity in Earnings of Affiliates                | 持分法による投資利益      | 2               | 9            |
|     | 4 Other   | その他             | 251             | 267          |
| v   | Non-Operating Expenses                            | 営業外費用合計         | 7,677           | 6,084        |
|     | 1 Interest Expenses                               | 支払利息            | 6,504           | 5,250        |
|     | 2 Other   | その他             | 1,173           | 833          |
|     | Ordinary Income                                   | 経常利益            | 25,256          | 31,121       |
| vī  | Extraordinary Income                              | 特別利益合計          | —               | 514          |
|     | 1 Gain on Sales of Noncurrent Assets              | 固定資産売却益         | —               | 514          |
| VII | Extraordinary Losses                              | 特別損失合計          | _               | 259          |
|     | 1 Impairment Loss                                 | 減損損失            | —               | 259          |
|     | Income before Income Taxes and Minority Interests | 税金等調整前四半期純利益    | 25,256          | 31,376       |
|     | Income Taxes-current                              | 法人税、住民税及び事業税    | 6,285           | 6,674        |
|     | Income Taxes-deferred                             | 法人税等調整額         | 3,895           | 5,447        |
|     | Total Income Taxes                                | 法人税等合計          | 10,181          | 12,121       |
|     | Income before Minority Interests                  | 少数株主損益調整前四半期純利益 | 15,075          | 19,254       |
|     | Minority Interests in Income                      | 少数株主利益          | 1,794           | 1,700        |
|     | Net Income  | 四半期純利益          | 13,281          | 17,553       |

|   |                 | From April 1 to | September 30 |
|---|-----------------|-----------------|--------------|
|   |                 | 2012            | 2013         |
|   |                 | Amount          | Amount       |
| Net income before Minority Interests                      | 少数株主損益調整前四半期純利益 | 15,075          | 19,254       |
| Other Comprehensive Income                                | その他の包括利益合計      | 47              | (2,481)      |
| 1 Valuation Difference on Available-for-sale Securities   | その他有価証券評価差額金    | (52)            | (2,387)      |
| 2 Deferred Gains or Losses on Hedges                      | 繰延ヘッジ損益         | 99              | (93)         |
| 3 Revaluation Difference for Land                         | 土地再評価差額金        | (0)             | (0)          |
| Comprehensive Income                                      | 四半期包括利益         | 15,122          | 16,772       |
| (break down)  | (内訳)            |                 |              |
| Comprehensive Income Attributable to Owners of the Parent | 親会社株主に係る四半期包括利益 | 13,325          | 15,075       |
| Comprehensive Income Attributable to Minority Interests   | 少数株主に係る四半期包括利益  | 1,797           | 1,697        |

| Cash Flows   |                      | From April 1 to | September 30 |
|--|----------------------|-----------------|--------------|
| Casil Flows  |                      | 2012            | 2013         |
| I. Net Cash Provided by (Used in) Operating Activities                     |                      |                 |              |
| Income Before Income Taxes and Minority Interests                          | 税金等調整前四半期純利益         | 25,256          | 31,376       |
| Depreciation and Amortization  | 減価償却費                | 6,623           | 6,968        |
| Equity in (Earnings) Losses of Affiliates                                  | 持分法による投資損益           | (2)             | (9)          |
| Increase (Decrease) in Allowance for Doubtful Accounts                     | 貸倒引当金の増減額            | (3)             | (24)         |
| Increase (Decrease) in Provision for Retirement Benefits                   | 退職給付引当金の増減額          | (292)           | 450          |
| Increase (Decrease) in Provision for Loss on Business Liquidation          | 事業整理損失引当金の増減額        | (15)            | (18)         |
| Increase (Decrease) in Provision for Loss on Subleasing Business           | 転貸事業損失引当金の増減額        | (295)           | (220)        |
| Increase (Decrease) in Provision for Loss on Disaster                      | 災害損失引当金の増減額          | (86)            | _            |
| Interest and Dividends Income  | 受取利息及び受取配当金          | (1,752)         | (470)        |
| Interest Expenses  | 支払利息                 | 6,504           | 5,250        |
| Decrease (Increase) in Notes and Accounts Receivable-trade                 | 売上債権の増減額             | 2,837           | 1,946        |
| Decrease (Increase) in Inventories   | たな卸資産の増減額            | 11,102          | 17,072       |
| Decrease (Increase) in Equity Investments                                  | 営業エクイティ投資の増減額        | 737             | 20,216       |
| Increase (Decrease) in Notes and Accounts Payable-trade                    | 仕入債務の増減額             | (10,028)        | (15,878)     |
| Increase (Decrease) in Deposits Received                                   | 預り金の増減額              | (1,860)         | 4,220        |
| Other, Net   | その他                  | (1,219)         | 1,375        |
| Subtotal   | 小計                   | 37,507          | 72,254       |
| Interest and Dividends Income Received                                     | 利息及び配当金の受取額          | 348             | 1,273        |
| Interest Expenses Paid   | 利息の支払額               | (6,528)         | (5,445)      |
| Income Taxes Paid  | 法人税等の支払額             | (5,592)         | (6,233)      |
| Net Cash Provided by (used in) Operating Activities                        | 営業活動によるキャッシュ・フロー     | 25,733          | 61,848       |
| II. Net Cash Provided by (Used in) Investment Activities                   |                      |                 |              |
| Purchase of Investment Securities  | 投資有価証券の取得による支出       | (130)           | (8,814)      |
| Proceeds from Sales and Liquidation of Investment Securities               | 投資有価証券の売却及び清算による収入   | 5               | 101          |
| Purchase of Property, Plant and Equipment and Intangible Assets            | 有形及び無形固定資産の取得による支出   | (4,732)         | (16,608)     |
| Proceeds from Sales of Property, Plant and Equipment and Intangible Assets | 有形及び無形固定資産の売却による収入   | 94              | 6,138        |
| Payments of Loans Receivable   | 貸付けによる支出             | (2)             | -            |
| Collection of Loans Receivable   | 貸付金の回収による収入          | 11              | 11           |
| Payments for Lease and Guarantee Deposits                                  | 敷金及び保証金の差入による支出      | (371)           | (166)        |
| Proceeds from Collection of Lease and Guarantee Deposits                   | 敷金及び保証金の回収による収入      | 992             | 580          |
| Repayments of Lease and Guarantee Deposits Received                        | 受入敷金保証金の返還による支出      | (1,552)         | (1,651)      |
| Proceeds from Lease and Guarantee Deposits Received                        | 受入敷金保証金の受入による収入      | 1,722           | 606          |
| Other, Net   | その他                  | 850             | 381          |
|  |                      |                 |              |
| Net Cash Provided by (Used in) Investment Activities                       | 投資活動によるキャッシュ・フロー     | (3,112)         | (19,420)     |
| III. Net Cash Provided by (Used in) Financing Activities                   |                      |                 |              |
| Net Increase (Decrease) in Short-term Loans Pay able                       | 短期借入金の純増減額           | 7,250           | (2,750)      |
| Repayments of Finance Lease Obligations                                    | ファイナンス・リース債務の返済による支出 | (94)            | (99)         |
| Proceeds from Long-term Loans Pay able                                     | 長期借入れによる収入           | 3,000           | 37,000       |
| Repayment of Long-term Loans Payable                                       | 長期借入金の返済による支出        | (48,674)        | (78,591)     |
| Proceeds from Issuance of Common Stock                                     | 株式の発行による収入           | 11              | 303          |
| Proceeds from Stock Issuance to Minority Shareholders                      | 少数株主からの払込みによる収入      | 5               | 13           |
| Purchase of Treasury Stock   | 自己株式の取得による支出         | (0)             | (0)          |
| Cash Dividends Paid  | 配当金の支払額              | (2,380)         | (2,858)      |
| Cash Dividends Paid to Minority Shareholders                               | 少数株主への配当金の支払額        | (17)            | (21)         |
| Net Cash Provided by (Used in) Financing Activities                        | 財務活動によるキャッシュ・フロー     | (40,898)        | (47,004)     |
| IV. Net Increase (Decrease) in Cash and Cash Equivalents                   | 現金及び現金同等物の増減額        | (18,277)        | (4,576)      |
| V. Cash and Cash Equivalents at Beginning of Period                        | 現金及び現金同等物の期首残高       | 70,456          | 62,496       |
| VI. Cash and Cash Equivalents at End of Period                             | 現金及び現金同等物の四半期末残高     | 52,178          | 57,920       |