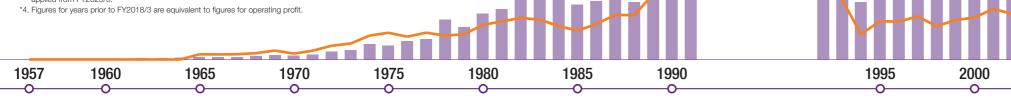
We have been able to achieve business growth amid changing times by anticipating the needs of customers and society. Our past initiatives have created value in the present day and into the future.



- \*2. SPCs and other companies mainly set up for owning and developing real estate \*3. Added "gain on sale of equity in project companies in the Overseas Business
- Unit" to the existing definition of business profit. The change in the definition is applied from FY2025/3.



FY1982/3

Exceeded

¥100.0 billion

Progress at Each Growth Stage

Entered into the residential development business to solve social issues during the postwar period and began cultivating business know-how that is still relevant to this day

- Established as an asset management company for Nomura Securities when the latter constructed its new head office building
- Launched the real estate development business with development of the Kajiwarayama residential area in Kanagawa with the aim of tackling the housing shortage, which was a key social issue during the postwar period
- 1963 Launched the condominium development business with the construction of Co-op



Nomura Securities as an asset management company



Co-op Takenomaru n Kanagawa

Expanded total assets and the leasing business by developing large-scale office buildings

- Developed Shinjuku Nomura Building, a skyscraper that still serves as our head office
- Yokohama Business Park (YBP), one of the largest business developments undertaken by the Company alone as a private company, completed Entered into the market for large-scale office buildings and mixed-use



### Developed characteristic service and asset brands

- Became an early adopter of IT with the launch of the real estate information website "nomu.com"
- Launched "PROUD," an integrated brand of 2002 housing and related services
- Launched "Landport," logistics facilities with advanced functionality made possible by earlystage market entry and development based on investor needs
- Launched the "PMO" brand, effectively creating a new market of medium-sized high-grade offices

of IT with the launch of nomu.com website "nomu.com"

# – PROUD –





Completed construction of PROUD Kugayama (2003)



#### Listed on the First Section of the Tokyo Stock Exchange (now the TSE Prime Market) and, operating as a holding company, began diversifying management

2010

- Nomura Real Estate Holdings was listed on the First Section of the Tokyo Stock Exchange (now the TSE Prime Market)
- NREG TOSHIBA BUILDING (acquired by Nomura Real Estate through absorption merger in April 2022) joined the Group, greatly expanding the
- Established Nomura Real Estate Private REIT Inc., Japan's first non-listed, open-ended private REIT.
  - Established "Nomura Real Estate Master Fund" through the merger of 3 listed REITs
- Introduced "re:Premium," a product that extends the repair cycle for large-scale projects and provides a long-term warranty for PROUD
- Nomura Real Asset Investment Corporation. which is entrusted with the management of private funds, launched a fund management business



Celebrating our listing on the First Section of the Tokyo Stock Exchange (now the TSF Prime Market)

2017

2015 Established "Nomura Real Estate Master

Introduced "re:Premium." a Fund" through the merger of 3 listed REITs large-scale repair work scheme

MASTER FUND

2023

Nomura Real Asset Investment Corporation, a joint venture established by Nomura Holdings, Inc. and the Company,

Nomura Real Asset

re:Premium

## Striving to provide new products and services that meet the needs of the times

FY2024/3

Business profit\*1

¥113.6

billion

2024

**→ >>>>>** 

FY2024/3 -----

FY2023/3 ¥100.0 billion

¥734.7 billion

Resumed overseas business

2020

Our Challenges and Strategies The Foundation of Our Activities

(Actions)

FY2013/3

Exceeded

¥500.0 billion

[Pie chart (business profit) legend]

Overseas Investment Management Property Brokerage & CRE\*2 Property & Facility Management Othe

Residential Development Commercial Real Estate

2015

FY2005/3

¥300.0 billion

2005

- Established Federal Land NRF Global (FNG), a ioint venture company in the Philippines
- 2022 Concluded a land rights establishment agreement for owning around 130 ha of forests over 30 years with Okutama Town in Nishitama District, Tokyo. Launched the Mori wo Tsunagu TOKYO project (Integrated Forest Management Project in Tokyo)
- Acquired all shares of UDS Ltd., a company with expertise in planning, design, and operation,
- Scheduled completion of large-scale mixed-use development BLUE FRONT SHIBAURA (Shibaura Project) (South Tower)





Welcomed UDS Ltd.,

Artist's rendering of BLUE FRONT HIBAURA (Shibaura roiect) (South Tower

Nomura Real Estate Holdings, Inc. Integrated Report 2024

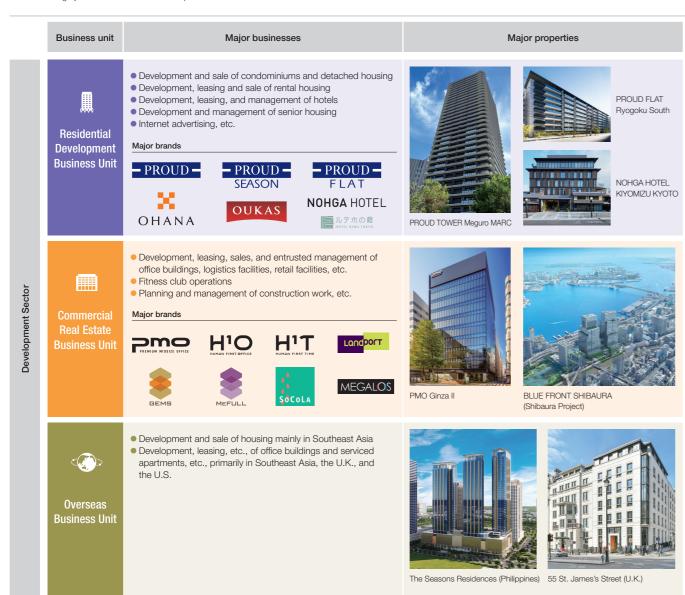
Review of Results for the Fiscal Year Ended March 2024

In the fiscal year ended March 31, 2024, consolidated operating revenue was ¥734.7 billion, business profit was ¥113.6 billion, and profit attributable to owners of parent was ¥68.1 billion, all record highs.

Operating revenue	¥734.7 billion	Dividend per share	¥140.00	Total assets ¥2,251.4 billion
Business profit*1,3	¥113.6 billion	Total return ratio	46.0%	Shareholders' equity ratio 30.7%
Profit attributable to owners of parent	¥68.1 billion	ROA	5.2%	CO <sub>2</sub> emissions (compared to FY2020/3)  Scopes 1 & 2
EPS	¥392.29	ROE	10.1%	Scopes 1 & 2

<sup>\*1</sup> Business profit = operating profit + share of profit (loss) of entities accounted for using equity method + amortization of intangible assets associated with corporate acquisitions + gain on sale of equity in project companies\*2 in the Overseas Business Unit

<sup>\*4</sup> Total of Category 1 and 11 emissions from Group facilities certified under SBT



Note: See pp. 52-63 Strategies by Business Unit for the asset components of each business unit.

#### Revenue Composition by Business Unit\*5,6 Operating Residential Development Business profit Residential Development Total assets Residential Development ¥41.4 billion (33.8%) ¥661.3 billion (29.5%) revenue ¥359.1 billion (47.7%) Commercial Real Estate Commercial Real Estate Commercial Real Estate ¥216.3 billion (28.8%) ¥1.221.8 billion (54.6%) ¥49.3 billion (40.2%) Overseas Overseas Overseas ¥4.6 billion (0.6%) -¥0.3 billion (-%) ¥216.8 billion (9.7%) Investment Management Investment Management Investment Management FY24/3 FY24/3 FY24/3 ¥14.3 billion (1.9%) ¥8.5 billion (7.0%) ¥58.8 billion (2.6%) Operating revenu Business profit Total asset compos

Our Current Strengths and Core (Strengths) Our Challenges and Strategies The Foundation of Our Activities (Base)

Property Brokerage & CRE

¥13.4 billion (11.0%)

¥10.0 billion (8.2%)

¥0.1 billion (0.1%)

Property & Facility

Management

Other

Property Brokerage & CRE

Property & Facility

Other ¥1.3 billion (0.1%)

¥49.9 billion (2.2%)

¥2,251.4

\*5 Composition ratios are calculated based on the simple sum of each item and rounded to the first decimal place, so the totals may not add up to 100%. In addition, the totals displayed in the centers of the pie charts includes intersegment adjustments, so they differ from the total sales, business profit or total assets of each business unit.

¥113.6

Property Brokerage & CRE

¥49.5 billion (6.6%)

¥108.1 billion (14.4%)

¥0.2 billion (0.0%)

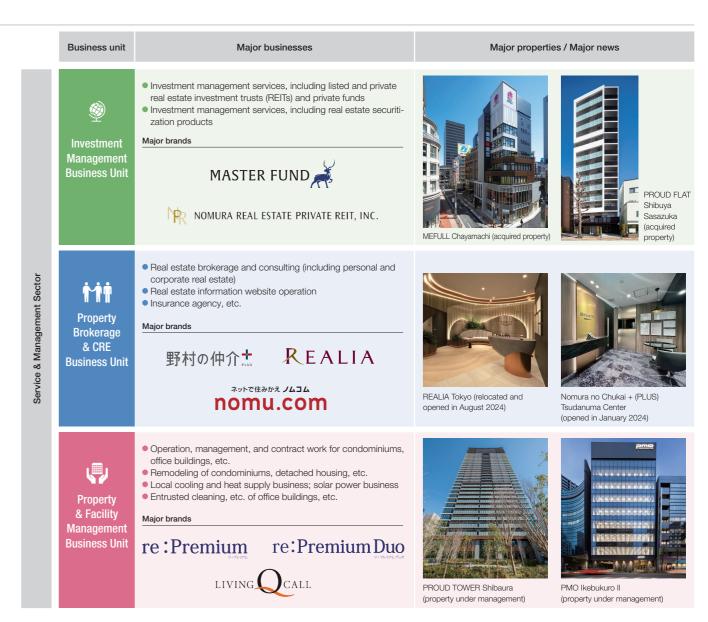
Property & Facility

Management

Other

¥734.7

<sup>\*6</sup> Effective from FY25/3, the hotel business, which had been included in the Commercial Real Estate Business Unit, is now included in the Residential Development Business Unit. Due to this change, the figures listed for FY24/3 have been retroactively adjusted.



Nomura Real Estate Holdings, Inc. 5

<sup>\*2</sup> SPCs and other companies mainly set up for owning and developing real estate

<sup>\*3</sup> Added \*gain on sale of equity in project companies in the Overseas Business Unit\* to the existing definition of business profit. The change in the definition is applied from FY2025/3.