

Nomura Real Estate Holdings Inc. and Lothbury Investment Management Group Limited announce a strategic partnership

Tokyo and London, 12 July 2018 – Nomura Real Estate Holdings Inc. (“NREHI” or Nomura Real Estate Group), a leading publicly-listed Japanese real estate business group, today announced that it has agreed to make a strategic investment in Lothbury Investment Management Group Limited (“LIM”), an experienced UK real estate investment manager. Under the terms of the agreement, NREHI will acquire a majority interest of 75% in LIM, with the balance of 25% to remain in the ownership of the LIM management team.

This marks the first step for NREHI and its JPY1.4 trillion (£9.2 billion) investment management business, Nomura Real Estate Asset Management Co., Ltd. (“NREAM”) to expand its operations overseas, and a significant development for Nomura Real Estate Group in strengthening its global footprint following business investments in Vietnam, Thailand, China and the Philippines.

LIM, which has £2.1bn of AUM, specialises in managing property portfolios across a range of funds, including its flagship Lothbury Property Trust. The business has over 110 high profile clients including corporate and public-sector pension funds, insurance companies, charities, private banks and other institutional clients. The company will continue to operate under the Lothbury and LIM brand under the leadership of Simon Radford, Chief Executive. The LIM management team will remain responsible for the day-to-day operations of the business and retain full autonomy over its investment strategies.

“Our investment in and partnership with LIM is a significant strategic move for our global investment management business. We are excited about the opportunities we can explore together with LIM, with its outstanding investment capabilities in the UK and its long-standing reputation among UK and international institutional investors” said Eiji Kutsukake, President and CEO of NREHI.

“We are very excited to be joining the Nomura Real Estate Group, whom we believe are the ideal partner to further develop our business. Having the institutional support, international property expertise and distribution channels of Nomura Real Estate Group will enable us to enhance further the operational and investment capabilities of our firm, and, most importantly, ensure that we continue to deliver leading investment performance to our Funds’ investors” said Simon Radford, Chief Executive of LIM.

The transaction, which is expected to close before the calendar year end, is subject to customary regulatory approvals and closing conditions. The financial terms of the transaction have not been disclosed.

Deloitte Tohmatsu Financial Advisory LLC and Linklaters acted for NREHI and Spencer House Partners and Travers Smith acted for LIM.

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Notes to Editors:**About Nomura Real Estate Holdings, Inc. /Nomura Real Estate Group**

- Nomura Real Estate Holdings, Inc. (“NREHI” or Nomura Real Estate Group), headquartered in Tokyo, Japan, is a leading real estate business group (total 25 subsidiaries with over 6,600 employees), listed on the Tokyo Stock Exchange since 2006.
- Nomura Real Estate Group, with its core company, Nomura Real Estate Development Co., Ltd. established in 1957, currently comprises of five main business units, Residential Development Business Unit, Leasing Business Unit, Investment Management Business Unit (Nomura Real Estate Asset Management Co., Ltd.), Property Brokerage & CRE Business Unit, and Property & Facility Management Business Unit.
- For more information, please visit the company’s website at <https://www.nomura-re-hd.co.jp/english/> .

About Nomura Real Estate Asset Management Co., Ltd.

- Nomura Real Estate Asset Management (“NREAM”) is an investment management arm and a 100% subsidiary of NREHI.
- NREAM began its real estate asset management business in the late 1990s. It currently manages a diverse range of products including one of the largest listed J-REITs (Nomura Real Estate Master Fund), an open-ended non-listed J-REIT (Nomura Real Estate Private REIT), closed-ended private funds, fund of funds products such as a global FoFs, J-REIT mutual funds, etc., with a total AUM of JPY 1,379 billion as of March 2018.
- For more information, please visit the company’s website at <http://www.nre-am.co.jp/english/index.html> .

About Lothbury Investment Management Group Limited

- Lothbury Investment Management Group Limited (“LIM”) is an independent UK real estate investment manager with £2.1 billion assets under management, as at Q1 2018.
- The firm has a total of 30 staff, based in its London headquarters and Dublin office, including its executive team who have worked together for almost 20 years.
- LIM has over 110 institutional clients, including corporate and public-sector pension funds, insurance companies, charities and private banks.
- LIM’s Core/Active strategy is at the heart of the firm’s investment approach and underpins its leading investment performance.
- Lothbury Property Trust (LPT) is the flagship fund for LIM, providing investors with access to the UK property market.
- LPT holds £1.7 billion assets under management and is a balanced property unit trust providing exposure to the UK office, retail, industrial and ‘other’ sectors and is geographically spread across the UK.
- For more information, please visit the company’s website at www.lothburyim.com.