

January 31, 2017

Consolidated Financial Results

for the First Nine Months from April 1 to December 31, 2016 <under Japanese GAAP>

Note: The accompanying consolidated financial statements were not audited since they have been prepared only for reference purpose. All statements were based on Tanshin report prepared in accordance with the provisions set forth in accounting regulations and principals generally accepted in Japan.

Name of company listed: Nomura Real Estate Holdings, Inc.

Shares traded: TSE (First section)

Code number: 3231

URL: http://www.nomura-re-hd.co.jp/english/

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Scheduled submitting date of quarterly securities report: February 10, 2017

Scheduled starting date for dividend payments:

Preparation of explanatory materials for financial results: Yes

Information meetings arranged related to financial results: Yes (for institutional investors and analysts, in Japanese)

(Values of less than one million yen rounded down)

I. Consolidated operating results for the first nine months from April 1 to December 31, 2016

(1) Consolidated business results

(% indicates the rate of changes from previous fiscal year)

| | Operating | revenue | Operating | gincome | Ordinary income | | Profit attributable to owners of parent | |
|-------------------------|-----------------|---------|-----------------|---------|-----------------|-------|---|------|
| First nine months ended | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % |
| Dec. 31, 2016 | 368,989 | (3.1) | 49,130 | (7.4) | 42,965 | (8.8) | 29,185 | 2.7 |
| Dec. 31, 2015 | 380,749 | 8.0 | 53,048 | 31.2 | 47,131 | 40.4 | 28,431 | 70.5 |

(Note) Comprehensive income: From April 1 to December 31, 2016 31,577 million yen (up 8.8%)

From April 1 to December 31, 2015 29,015 million yen (up 16.4%)

| | Basic earnings per share | Diluted earnings per share |
|-------------------------|--------------------------|----------------------------|
| First nine months ended | yen | yen |
| Dec. 31, 2016 | 152.20 | 151.57 |
| Dec. 31, 2015 | 148.53 | 147.92 |

(2) Consolidated financial position

| As of | Total assets | Total assets Net assets | |
|---------------|-----------------|-------------------------|------|
| | Millions of yen | Millions of yen | % |
| Dec. 31, 2016 | 1,578,102 | 477,069 | 29.5 |
| Mar. 31, 2016 | 1,485,449 | 456,408 | 29.9 |

(Reference) Shareholders' equity: As of December 31, 2016 464,770 million yen As of March 31, 2016 444,854 million yen

II.Dividends

| | | Annual dividend per share | | | | | | |
|--|-----------------|---------------------------|-----------------|-----------------|-------|--|--|--|
| | 1st quarter-end | 2nd quarter-end | 3rd quarter-end | Fiscal year-end | Total | | | |
| | yen | yen | yen | yen | yen | | | |
| Fiscal year ended Mar. 31,2016 | - | 27.50 | - | 30.00 | 57.50 | | | |
| Fiscal year ending Mar. 31, 2017 | - | 30.00 | - | | | | | |
| Fiscal year ending Mar. 31,2017 (Forecast) | | | | 30.00 | 60.00 | | | |

(Note) Revision of dividend forecasts during this quarter: None

III. Forecasts of consolidated operating results from April 1, 2016 to March 31, 2017

(% indicates the rate of changes from previous fiscal year)

| | Operating re | venue | Operating in | come | Ordinary in | come | Profit attribut owners of p | | Basic earnings per share |
|----------------------------------|-----------------|-------|-----------------|-------|-----------------|-------|--------------------------------|-------|--------------------------|
| | Millions of yen | % | Millions of yen | % | Millions of yen | % | Millions of yen | % | yen |
| Fiscal year ending Mar. 31, 2017 | 585,000 | 2.7 | 76,000 | (6.1) | 67,000 | (7.8) | 43,000 | (8.9) | 224.22 |

* Notes

- (1) Significant changes to subsidiaries during the period (Changes in scope of consolidation of specified subsidiaries): None
- (2) Adoption of specific accounting policies for quarterly consolidated financial statements : None
- (3) Changes in accounting policies, changes in accounting estimates and restatements
 - 1) Changes in accounting policies due to revision of accounting standards, etc.: None
 - 2) Changes in accounting policies other than the above: None
 - 3) Changes in accounting estimates: None
 - 4) Restatements: None
- (4) Number of shares issued (common stock)

| | | As of December 31 | As of March 31 |
|----|--|-----------------------------|-----------------------------|
| | | 2016 | 2016 |
| 1) | Number of shares issued at end of period (including treasury shares) | 191,822,601 | 191,679,601 |
| 2) | Treasury shares at end of period | 1,709 | 1,508 |
| | | From April 1 to December 31 | From April 1 to December 31 |
| | | . | |
| | | 2016 | 2015 |
| 3) | Average number of shares outstanding during the period | 191,762,845 | 191,412,431 |

* Implementation status of auditing procedure

The financial summary and the accompanying materials including the consolidated financial statements are not subject to the review procedure by external auditors that are based on Financial Instruments and Exchange Act.

The review procedure has not yet finished at the point of releasing this financial summary.

* Forward-looking statements

Certain statements other than historical facts in this document are forward-looking statements that reflect the Company's plans and estimates based on currently available and reasonable information. Therefore, the Company has no intention to promise the accomplishment of the forecasts. These statements include known and unknown risks, uncertainties, and other factors that may cause the Company's actual future performance to differ from the forward-looking statements contained herewith. For more details of the forecast, please refer to the Appendix P.6 "1. Business Results and Financial Position (1) Business Results 3) Forecasts of financial results for the fiscal year ending March 31, 2017."

(How to obtain explanatory materials for financial results)

Explanatory materials for financial results ("The fact sheets") will be disclosed on TDnet on January 31, 2017 and will be uploaded on the Company's website.

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1. Qualitative Information

(1) Business Results

The Nomura Real Estate Group ("the Group") posted the following consolidated performance for the current third quarter: Operating revenue of 368,989 million yen, which represents a decrease of 11,759 million yen, or 3.1% year on year; operating income of 49,130 million yen, a decrease of 3,918 million yen, or 7.4%; ordinary income of 42,965 million yen, a decrease of 4,165 million yen, or 8.8 %; and profit attributable to owners of parent of 29,185 million yen, an increase of 754 million yen, or 2.7%.

An overview of unit achievements is given below:

Operating revenue for each unit includes internal sales and transfer amount among units. Due to the rounding of fractions, total figures may not match.

From the first quarter of the current accounting period, Nomura Real Estate Heating and Cooling Supply Co., Ltd., which had been classified under the Leasing Unit, was transferred to the Property & Facility Management Unit to promote business in conjunction with the property and facility management business.

The results of the third quarter and full-year of the previous fiscal year were calculated under the newly adopted unit classification.

<Residential Development Unit>

Operating revenue in this unit totaled 200,027 million yen, which represents a decrease of 16,907 million yen, or 7.8 % year on year, and operating income was 14,889 million yen, a decrease of 4,254 million yen, or 22.2%. This was mainly due to a decrease of the number of housing units sold, while both prices of housing unit recorded and gross margin ratio increased.

We posted the sale of 3,074 units (a decrease of 711 units year on year), including PROUD TOWER Tachikawa (Tachikawa-shi, Tokyo), PROUD CITY Shiki-Honcho (Shiki-shi, Saitama), OHANA Kita-Narashino (Funabashi-shi, Chiba), PROUD Sekime (Joutou-ku, Osaka-shi, Osaka) for condominiums, and PROUD SEASON Sengawa Ryokukei no Machi (Chofu-shi, Tokyo) for detached housing. The contract progress rate for the planned 5,650 units of this consolidated fiscal year was 90.1 % as of the end of the current third quarter.

The number of contracted but not recorded housing units totaled 3,866 units as of the end of the current third quarter (a decrease of 831 units compared to the previous third quarter).

Number of units, sales, and outstanding contract amount as sold for the joint-venture projects are calculated based on the Group's share. From the current third quarter, the classification of the "period-end completed housing inventories" has changed. In accordance with this change, the figures for the third quarter and full year results of the previous fiscal year were calculated under the new classification.

Breakdown of operating revenue

| | | First nine months ended | | First nine months ended | | Fiscal year ended | |
|---------|--------------------|-------------------------|-------------------|-------------------------|-------------------|---------------------|-------------------|
| | | Dec. 31, 2015 | | Dec. 31, 2016 | | March 31, 2016 | |
| | | Housing units | Operating revenue | Housing units | Operating revenue | Housing units sold | Operating revenue |
| | | sold | (Millions of yen) | sold | (Millions of yen) | Tiousing units sold | (Millions of yen) |
| Housing | Tokyo | 3,399 units | 187,976 | 2,560 units | 159,283 | 4,721 units | 260,494 |
| sales | metropolitan area | 3,399 units | 187,970 | 2,500 units | 137,263 | 4,721 tillits | 200,494 |
| | Kansai area | 262 units | 11,771 | 256 units | 13,568 | 857 units | 38,223 |
| | Other | 124 units | 6,072 | 256 units | 12,291 | 427 units | 20,078 |
| | Subtotal | 3,785 units | 205,820 | 3,074 units | 185,143 | 6,006 units | 318,795 |
| | (Detached housing) | (288 units) | (18,637) | (418 units) | (23,600) | (643 units) | (39,514) |
| Other | • | | 11,113 | | 14,883 | | 15,719 |
| - | Гotal | | 216,934 | | 200,027 | | 334,514 |

Housing sales Period-end completed housing inventories (released for sale)

| | As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|--------------------------|-------------------------|-------------------------|-------------------------|
| Tokyo metropolitan area | 74 units | 263 units | 84 units |
| Kansai area | 17 units | 33 units | 29 units |
| Other | 15 units | 22 units | 20 units |
| Total (Detached housing) | 107 units (43 units) | 318 units (45 units) | 134 units (46 units) |

Housing sales Period-end completed housing inventories (unreleased)

| | As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|--------------------|-------------------------|-------------------------|----------------------|
| Total | 2 units | 222 units | 215 units |
| (Detached housing) | (2 units) | (35 units) | (94 units) |

Housing sales Contracted but not recorded housing units

| | As of Decem | ber 31, 2015 | As of Decem | ber 31, 2016 | As of March 31, 2016 | |
|-------------------------|---------------|-------------------|---------------|-------------------|----------------------|-------------------|
| | | Outstanding | | Outstanding | | Outstanding |
| | Housing units | contract amount | Housing units | contract amount | Housing units | contract amount |
| | | (Millions of yen) | | (Millions of yen) | | (Millions of yen) |
| Tokyo metropolitan area | 3,132 units | 188,975 | 2,753 units | 165,260 | 2,569 units | 162,146 |
| Kansai area | 952 units | 43,742 | 594 units | 28,448 | 535 units | 26,577 |
| Other | 612 units | 30,636 | 517 units | 26,647 | 389 units | 21,235 |
| Total | 4,697 units | 263,354 | 3,866 units | 220,356 | 3,493 units | 209,959 |
| (Detached housing) | (249 units) | (14,821) | (206 units) | (12,266) | (74 units) | (4,613) |

<Leasing Unit >

Operating revenue in this unit totaled 77,060 million yen, which represents an increase of 280 million yen, or 0.4 % year on year, and operating income totaled 21,930 million yen, a decrease of 925 million yen, or 4.0%. This was mainly due to a decrease in sales of property development business while the improvement of vacancy rate led to the increase of rent revenue.

From the first quarter of the current accounting period, Nomura Real Estate Heating and Cooling Supply Co., Ltd., which had been classified under the Leasing Unit, was transferred to the Property & Facility Management Unit. In accordance with this change, the figures for the third quarter and full year results of the previous fiscal year were calculated under the new classification.

Breakdown of operating revenue

| | First nine months ended | First nine months ended | Fiscal year ended |
|--------------------------------|-------------------------|-------------------------|-------------------|
| | Dec. 31, 2015 | Dec. 31, 2016 | Mar. 31, 2016 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Leasing (offices) | 37,047 | 38,235 | 49,594 |
| Leasing (retail facilities) | 8,141 | 8,762 | 10,873 |
| Leasing (other) | 4,412 | 4,414 | 5,882 |
| Property development (sale) | 19,326 | 18,726 | 33,260 |
| Property development (leasing) | 2,608 | 2,852 | 3,320 |
| Other | 5,244 | 4,069 | 7,295 |
| Total | 76,780 | 77,060 | 110,226 |

Rentable area

| | As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|-------------------|-------------------------|-------------------------|----------------------|
| Offices | 828,049 m² | 830,455 m² | 829,312 m² |
| Retail facilities | 108,194 m² | 144,797 m² | 144,815 m² |
| Total | 936,243 m² | 975,252 m ² | 974,127 m² |

Vacancy rate (offices and retail facilities)

| As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|-------------------------|-------------------------|----------------------|
| 3.3% | 1.0% | 2.2% |

<Investment Management Unit>

Operating revenue in this unit totaled 7,494 million yen, which represents a decrease of 1,781 million yen, or 19.2 % year on year, and operating income totaled 4,847 million yen, a decrease of 1,765 million yen, or 26.7%. This was mainly due to posting the acquisition fee associated with the merger of 3 listed REITs in the previous third quarter.

The assets under management increased from the previous third quarter, due to the merger between Nomura Real Estate Master Fund, Inc. and Top REIT, Inc. in September 2016.

| | First nine months ended | First nine months ended | Fiscal year ended |
|-------------------|-------------------------|-------------------------|-------------------|
| | Dec.31, 2015 | Dec.31, 2016 | Mar.31, 2016 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Operating revenue | 9,275 | 7,494 | 10,973 |

Assets under management

| | As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|---------------------|-------------------------|-------------------------|----------------------|
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| REITs | 945,628 | 1,188,694 | 1,012,630 |
| Private funds, etc. | 72,356 | 48,347 | 61,851 |
| Total | 1,017,984 | 1,237,042 | 1,074,481 |

<Property Brokerage & CRE Unit>

Operating revenue in this unit totaled 25,201 million yen, which represents an increase of 3,412 million yen, or 15.7% year on year, operating income totaled 6,494 million yen, an increase of 2,020 million yen, or 45.2%. This was mainly due to an increase in the number of transactions and transaction value.

In the wholesale operations, the operation was conducted by both the Corporate Real Estate Service Division, Nomura Real Estate Development Co., Ltd. and Nomura Real Estate Urban Net Co., Ltd. up to present, however, the reorganization was undertaken effective on October 1, 2016, integrating offices, employees and functions into the Corporate Real Estate Service Division, Nomura Real Estate

Development Co., Ltd.

In retail operations, we opened the following new branch stores: Iidabashi Center (Chiyoda-ku, Tokyo) and Toyonaka Center (Toyonaka-shi, Osaka) in April 2016, Oizumi-gakuen Center (Nerima-ku, Tokyo) in October 2016, and Ueno Center (Taito-ku, Tokyo) in November 2016.

Breakdown of operating revenue

| | First nine months ended | First nine months ended | Fiscal year ended |
|--------------------|-------------------------|-------------------------|-------------------|
| | Dec.31, 2015 | Dec.31, 2016 | Mar.31, 2016 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Property brokerage | 18,701 | 22,208 | 28,028 |
| Other | 3,087 | 2,992 | 7,345 |
| Total | 21,789 | 25,201 | 35,373 |

Number of transactions and total transaction value of property brokerage

| | First nine months ended Dec.31, 2015 | First nine months ended Dec.31, 2016 | Fiscal year ended Mar.31, 2016 |
|---|--------------------------------------|--------------------------------------|-----------------------------------|
| Number of transactions | 5,541 | 5,984 | 7,710 |
| Total transaction value (Millions of yen) | 461,365 | 554,811 | 713,574 |

<Property & Facility Management Unit>

Operating revenue in this unit totaled 68,979 million yen, which represents an increase of 4,964 million yen, or 7.8 % year on year, and operating income totaled 4,639 million yen, an increase of 852 million yen, or 22.5%. This was mainly due to an increase in the number of construction ordered such as large-scale repair work of condominiums.

From the first quarter of the current accounting period, Nomura Real Estate Heating and Cooling Supply Co., Ltd., which had been classified under the Leasing Unit, was transferred to the Property & Facility Management Unit. In accordance with this change, the figures for the third quarter and full year results of the previous fiscal year were calculated under the new classification.

In the fitness club business, we opened MEGALOS_0+ Ebisu (Shibuya-ku, Tokyo) in April 2016, and MEGSLOS_Reflet Ebisu (Shibuya-ku, Tokyo) in June 2016.

In the fitness club business sector, we opened MEGALOS_0+ Ebisu (Shibuya-ku, Tokyo) in April 2016, and MEGSLOS_Reflet Ebisu (Shibuya-ku, Tokyo) in June 2016.

From the first quarter of the current accounting period, Nomura Real Estate Heating and Cooling Supply Co., Ltd., which had been classified under the Leasing Unit, was transferred to the Property & Facility Management Unit. In accordance with this change, the figures for the third quarter and full year results of the previous fiscal year were calculated under the new classification.

Breakdown of operating revenue

| | First nine months ended | First nine months ended | Fiscal year ended |
|--------------------------------|-------------------------|-------------------------|-------------------|
| | Dec.31, 2015 | Dec.31, 2016 | Mar.31, 2016 |
| | (Millions of yen) | (Millions of yen) | (Millions of yen) |
| Property & facility management | 35,745 | 36,255 | 47,952 |
| Construction ordered | 14,200 | 17,605 | 24,636 |
| Fitness club & elderly care | 11,223 | 11,625 | 14,995 |
| Other | 2,846 | 3,493 | 3,967 |
| Total | 64,014 | 68,979 | 91,552 |

Number of properties under management

| | As of December 31, 2015 | As of December 31, 2016 | As of March 31, 2016 |
|--------------------------------------|-------------------------|-------------------------|----------------------|
| Buildings under management | 722 | 705 | 705 |
| Condominiums under management (unit) | 160,735 | 166,570 | 163,036 |

<Other Unit>

Operating revenue in this unit totaled 77 million yen, which represents a decrease of 1,137 million yen, or 93.6% year on year, and operating loss totaled 20 million yen (the previous third quarter was operating loss of 109 million yen).

(2) Financial Position

| | As of March 31, 2016 | As of December 31, 2016 | Changes | Changes |
|----------------------------|----------------------|-------------------------|-------------------|---------|
| | (Millions of yen) | (Millions of yen) | (Millions of yen) | (%) |
| Total assets | 1,485,449 | 1,578,102 | 92,652 | 6.2 |
| Total liabilities | 1,029,041 | 1,101,032 | 71,990 | 7.0 |
| Net assets | 456,408 | 477,069 | 20,661 | 4.5 |
| Shareholders' equity ratio | 29.9% | 29.5% | - | - |

Total assets totaled 1,578,102 million yen, an increase of 92,652 million yen compared to the end of the previous fiscal year. This was mainly due to an increase in inventories (increased by 81,263 million yen) and land (increased by 15,305 million yen), while cash and deposit (decreased by 10,188 million yen) decreased.

Total liabilities totaled 1,101,032 million yen, an increase of 71,990 million yen from the end of the previous fiscal year. This was mainly due to an increase in short-term loans payable (increased by 50,600 million yen) and long-term loans payable (increased by 31,100 million yen), while notes and accounts payable-trade (decreased by 23,224 million yen) decreased.

Net assets totaled 477,069 million yen, an increase of 20,661 million yen compared to the end of the previous fiscal year. This was mainly due to an increase in retained earnings (increased by 17,679 million yen).

The shareholders' equity ratio was 29.5% (decreased by 0.5 points compared to the end of the previous fiscal year).

(Cash Flows)

Cash and cash equivalents as of the end of the current third quarter totaled 47,403 million yen, which represents a decrease of 10,188 million yen compared to the end of the previous fiscal year.

Net cash provided by (used in) operating activities decreased by 96,628 million yen (a decrease of 68,322 million yen year on year). This was mainly due to an increase in inventories and a decrease in notes and accounts payable-trade.

Net cash provided by (used in) investment activities decreased by 31,500 million yen (an increase of 3,860 million yen year on year). This mainly reflected the purchase of property, plant and equipment and intangible assets.

Net cash provided by (used in) financing activities increased by 117,992 million yen (an increase of 58,012 million yen year on year). This was mainly due to fundraising short-term loans, commercial papers and issuance of bonds.

(3) Consolidated Operating Result Forecasts

No change in the consolidated operating result forecast which was announced on October 27, 2016.

2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

| | As of March 31, 2016 | As of December 31, 2016 |
|---------------------------------------|----------------------|-------------------------|
| Assets | | |
| Current assets | | |
| Cash and deposits | 57,593 | 47,405 |
| Notes and accounts receivable - trade | 15,371 | 12,421 |
| Real estate for sale | 78,132 | 115,068 |
| Real estate for sale in process | 269,546 | 281,082 |
| Land held for development | 148,729 | 181,169 |
| Equity investments | 819 | 2,361 |
| Deferred tax assets | 5,285 | 3,228 |
| Other | 33,338 | 38,889 |
| Allowance for doubtful accounts | (38) | (38) |
| Total current assets | 608,779 | 681,587 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures, net | 235,068 | 229,854 |
| Land | 523,696 | 539,002 |
| Other, net | 20,325 | 28,821 |
| Total property, plant and equipment | 779,091 | 797,678 |
| Intangible assets | 10,681 | 10,922 |
| Investments and other assets | | |
| Investment securities | 45,511 | 46,707 |
| Lease and guarantee deposits | 21,379 | 21,654 |
| Deferred tax assets | 14,840 | 14,978 |
| Other | 5,167 | 4,574 |
| Allowance for doubtful accounts | (0) | (0) |
| Total investments and other assets | 86,897 | 87,913 |
| Total non-current assets | 876,670 | 896,514 |
| Total assets | 1,485,449 | 1,578,102 |

As of March 31, 2016 As of December 31, 2016

| abilities | | |
|---|-----------|----------|
| Current liabilities | | |
| Notes and accounts payable - trade | 51,162 | 27,93 |
| Short-term loans payable | 137,300 | 187,90 |
| Commercial papers | _ | 28,00 |
| Current portion of bonds | _ | 10,00 |
| Income taxes payable | 13,232 | 3,82 |
| Deposits received | 29,617 | 11,05 |
| Deferred tax liabilities | 17 | 1 |
| Provision for bonuses | 7,073 | 3,90 |
| Provision for directors' bonuses | 738 | 45 |
| Provision for loss on business liquidation | 61 | 4 |
| Other | 49,903 | 43,85 |
| Total current liabilities | 289,107 | 316,99 |
| Non-current liabilities | | · |
| Bonds payable | 60,000 | 70,00 |
| Long-term loans payable | 524,600 | 555,70 |
| Lease and guarantee deposits received | 63,766 | 64,7 |
| Deferred tax liabilities | 64,070 | 66,0 |
| Deferred tax liabilities for land revaluation | 3,900 | 3,89 |
| Provision for loss on subleasing business | 313 | 27 |
| Net defined benefit liability | 18,018 | 17,82 |
| Other | 5,264 | 5,53 |
| Total non-current liabilities | 739,933 | 784,03 |
| Total liabilities | 1,029,041 | 1,101,03 |
| et assets | | |
| Shareholders' equity | | |
| Capital stock | 116,598 | 116,73 |
| Capital surplus | 109,842 | 109,97 |
| Retained earnings | 207,203 | 224,88 |
| Treasury shares | (3) | (|
| Total shareholders' equity | 433,642 | 451,59 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 6,664 | 8,62 |
| Deferred gains or losses on hedges | 155 | (9 |
| Revaluation reserve for land | 7,861 | 7,86 |
| Foreign currency translation adjustment | 43 | 3 |
| Remeasurements of defined benefit plans | (3,513) | (3,25 |
| Total accumulated other comprehensive income | 11,212 | 13,17 |
| Subscription rights to shares | 1,685 | 2,03 |
| Non-controlling interests | 9,868 | 10,20 |
| Total net assets | 456,408 | 477,00 |
| otal liabilities and net assets | 1,485,449 | 1,578,10 |

(2) Quarterly Consolidated Statements of Income and Quarterly Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income for the First Nine Months from April 1 to December 31)

| | - | (Millions of yen) |
|---|-------------------------|-------------------------|
| | First nine months ended | First nine months ended |
| | Dec. 31, 2015 | Dec. 31, 2016 |
| Operating revenue | 380,749 | 368,989 |
| Operating cost | 259,359 | 249,055 |
| Operating gross profit | 121,389 | 119,933 |
| Selling, general and administrative expenses | 68,341 | 70,803 |
| Operating income | 53,048 | 49,130 |
| Non-operating income | | |
| Interest income | 52 | 39 |
| Dividend income | 1,006 | 244 |
| Share of profit of entities accounted for using equity method | 16 | 83 |
| Other | 247 | 204 |
| Total non-operating income | 1,322 | 571 |
| Non-operating expenses | | |
| Interest expenses | 5,945 | 5,793 |
| Other | 1,293 | 941 |
| Total non-operating expenses | 7,239 | 6,735 |
| Ordinary income | 47,131 | 42,965 |
| Extraordinary income | | |
| Gain on sales of non-current assets | _ | 945 |
| Total extraordinary income | | 945 |
| Extraordinary losses | | |
| Impairment loss | 950 | 125 |
| Loss on valuation of investment securities | 278 | _ |
| Total extraordinary losses | 1,229 | 125 |
| Profit before income taxes | 45,901 | 43,785 |
| Income taxes - current | 13,229 | 11,115 |
| Income taxes - deferred | 2,547 | 3,059 |
| Total income taxes | 15,777 | 14,175 |
| Profit | 30,124 | 29,610 |
| Profit attributable to non-controlling interests | 1,693 | 424 |
| Profit attributable to owners of parent | 28,431 | 29,185 |

$(Quarterly\ Consolidated\ Statements\ of\ Comprehensive\ Income\ for\ the\ First\ Nine\ Months\ from\ April\ 1\ to\ December\ 31)$

| | | (Millions of yen) |
|---|-------------------------|-------------------------|
| | First nine months ended | First nine months ended |
| | Dec. 31, 2015 | Dec. 31, 2016 |
| Profit | 30,124 | 29,610 |
| Other Comprehensive Income | | |
| Valuation difference on available-for-sale securities | (892) | 1,960 |
| Deferred gains or losses on hedges | (46) | (248) |
| Revaluation reserve for land | (0) | (0) |
| Foreign currency translation adjustment | (7) | (37) |
| Remeasurements of defined benefit plans, net of tax | (161) | 260 |
| Share of the other comprehensive income of associates accounted for using equity method | - | 33 |
| Total other comprehensive income | (1,108) | 1,967 |
| Comprehensive Income | 29,015 | 31,577 |
| (Breakdown) | | |
| Comprehensive income attributable to owners of parent | 27,322 | 31,153 |
| Comprehensive income attributable to non-controlling interests | 1,693 | 424 |

| | First nine months ended Dec. 31, 2015 | (Millions of yen) First nine months ended Dec. 31, 2016 |
|--|---------------------------------------|---|
| Cash flows from operating activities | · | · |
| Profit before income taxes | 45,901 | 43,785 |
| Depreciation | 11,901 | 12,585 |
| Share of (profit) loss of entities accounted for using equity method | (16) | (83) |
| Increase (decrease) in allowance for doubtful accounts | (13) | (0) |
| Increase (decrease) in provision for loss on business liquidation | (16) | (10) |
| Increase (decrease) in provision for loss on subleasing business | (81) | (37) |
| Increase (decrease) in net defined benefit liability | (224) | (193) |
| Interest and dividend income | (1,058) | (283) |
| Interest expenses | 5,945 | 5,793 |
| Decrease (increase) in notes and accounts receivable - trade | 3,344 | 2,946 |
| Decrease (increase) in inventories | (37,683) | (81,263) |
| Decrease (increase) in equity investments | 5,398 | (1,508) |
| Increase (decrease) in notes and accounts payable - trade | (20,599) | (23,221) |
| Increase (decrease) in deposits received | (14,230) | (18,560) |
| Other, net | (594) | (9,648) |
| Subtotal | (2,026) | (69,698) |
| Interest and dividend income received | 1,047 | 272 |
| Interest expenses paid | (5,948) | (5,818) |
| Income taxes paid | (21,377) | (21,384) |
| Net cash provided by (used in) operating activities | (28,306) | (96,628) |
| Cash flows from investing activities | | |
| Purchase of investment securities | (3,023) | (768) |
| Proceeds from sales and liquidation of investment securities | 2,907 | 1,369 |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | (9,692) | - |
| Purchase of property, plant and equipment and intangible assets | (24,795) | (38,103) |
| Proceeds from sales of property, plant and equipment and intangible assets | 175 | 4,240 |
| Payments for lease and guarantee deposits | (526) | (823) |
| Proceeds from collection of lease and guarantee deposits | 1,201 | 619 |
| Repayments of lease and guarantee deposits received | (2,160) | (1,737) |
| Proceeds from lease and guarantee deposits received | 2,790 | 2,584 |
| Other, net | (2,237) | 1,118 |
| Net cash provided by (used in) investing activities | (35,360) | (31,500) |

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|---|-------------------------|------------------------|
| | Dec. 31, 2015 | Dec. 31, 2016 |
| Cash flows from Financing Activities | | |
| Net increase (decrease) in short-term loans payable | 52,700 | 68,500 |
| Increase (decrease) in commercial papers | 26,000 | 28,000 |
| Repayments of finance lease obligations | (112) | (116) |
| Proceeds from long-term loans payable | 109,000 | 75,000 |
| Repayments of long-term loans payable | (86,300) | (61,800) |
| Proceeds from issuance of bonds | 9,936 | 19,869 |
| Proceeds from issuance of common shares | 416 | 71 |
| Proceeds from share issuance to non-controlling shareholders | 105 | _ |
| Purchase of treasury shares | (0) | (0) |
| Cash dividends paid | (10,047) | (11,504) |
| Dividends paid to non-controlling interests | (1,465) | (26) |
| Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | (40,253) | _ |
| Net cash provided by (used in) financing activities | 59,980 | 117,992 |
| Effect of exchange rate change on cash and cash equivalents | (5) | (57) |
| Net increase (decrease) in cash and cash equivalents | (3,692) | (10,193) |
| Cash and cash equivalents at beginning of period | 50,418 | 57,591 |
| Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation | _ | 4 |
| Cash and cash equivalents at end of period | 46,726 | 47,403 |
| | | |

(4) Notes to Quarterly Consolidated Financial Statements

(Notes to Going Concern Assumptions)

Not applicable.

(Notes to Significant Changes in Shareholder's Equity)

Not applicable.

(Segment Information)

Segment information

- I First Nine months from April 1 to December, 2015
- 1. Information regarding revenue, and income or loss by reportable segment

(Millions of yen)

| | | | Reportable | segments | | | | | | Amount recorded in Quarterly Consolidated Statements of Income (Note) 3 |
|------------------------|-------------------------|---------|--------------------------|--------------------------|--------------------------------|----------|-------------------|---------|-------------------------|---|
| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Subtotal | Other (Note) 1 | Total | Adjustments (Note) 2 | |
| Operating revenue | | | | | | | | | | |
| External customers | 216,486 | 74,777 | 9,275 | 20,258 | 58,736 | 379,533 | 1,215 | 380,749 | - | 380,749 |
| Inter-segment | 448 | 2,003 | 0 | 1,531 | 5,278 | 9,261 | 0 | 9,261 | (9,261) | - |
| Subtotal | 216,934 | 76,780 | 9,275 | 21,789 | 64,014 | 388,795 | 1,215 | 390,010 | (9,261) | 380,749 |
| Segment income or loss | 19,143 | 22,856 | 6,612 | 4,473 | 3,786 | 56,872 | (109) | 56,762 | (3,714) | 53,048 |

- (Notes) 1. The "Other" category includes operating segments that are not included in reportable segments.
 - 2. The deduction of 3,714 million yen shown in the adjustments column for segment income or losses includes an addition of 872 million yen for the elimination of inter-segment transactions and a deduction of 4,587 million yen for corporate expenses not allocated to each reportable segments. These corporate expenses mainly consist of general and administrative expenses not attributable to reportable segments.
 - 3. The segment income or loss are reconciled to the operating income stated in the quarterly consolidated statements of income.
 - Impairment loss on noncurrent assets or goodwill by reportable segments (Significant impairment loss on noncurrent assets)

(Millions of yen)

| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Total |
|-----------------|--------------------------|---------|------------------------|--------------------------|--------------------------------------|-------|
| Impairment loss | - | - | - | - | 950 | 950 |

II First Nine Months from April 1 to December 31, 2016

1. Information regarding revenue, and income or loss by reportable segment

(Millions of yen)

| | | | Reportable | segments | | | | | | Amount recorded in | | | | |
|--|-------------------------|---------|--------------------------|--------------------------|--------------------------------------|------------------|----------------------|------------------|---------|--------------------|-------|-------|-------------------------|--|
| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Subtotal | Other Total (Note) 1 | | | Total | Total | Total | Adjustments (Note) 2 | Quarterly Consolidated Statements of Income (Note) 3 |
| Operating revenue External customers Inter-segment | 199,718 309 | , | , | 23,682 1,518 | , | 368,911 9,851 | 77 0 | 368,989 9,581 | | 368,989 - | | | | |
| Subtotal | 200,027 | 77,060 | 7,494 | 25,201 | 68,979 | 378,763 | 77 | 378,841 | (9,851) | 368,989 | | | | |
| Segment income or loss | 14,889 | 21,930 | 4,847 | 6,494 | 4,639 | 52,801 | (20) | 52,780 | (3,650) | 49,130 | | | | |

(Notes) 1. The "Other" category includes operating segments that are not included in reportable segments.

- 2. The deduction of 3,650 million yen shown in the adjustments column for segment income or losses includes an addition of 950 million yen for the elimination of inter-segment transactions and a deduction of 4,601 million yen for corporate expenses not allocated to reportable segments. These corporate expenses mainly consist of general and administrative expenses not attributable to reportable segments.
- 3. The segment income or losses are reconciled to the operating income stated in the quarterly consolidated statements of income.

2. Changes in reportable segments

Since this first quarter of the current accounting period, Nomura Real Estate Heating and Cooling Supply Co., Ltd., which had been classified under the Leasing Unit, was transferred to the Property & Facility Management Unit to promote business in conjunction with the property and facility management business.

In this regard, the segment information for the third quarter of the previous accounting period has been prepared in accordance with the newly adopted segment classification.

 Impairment loss on noncurrent assets or goodwill by reportable segment (Significant impairment loss on noncurrent assets)

(Millions of yen)

| | Residential Development | Leasing | Investment Management | Property Brokerage & CRE | Property & Facility Management | Total |
|-----------------|----------------------------|---------|--------------------------|--------------------------|--------------------------------------|-------|
| Impairment loss | - | 125 | - | - | - | 125 |